



## Symphony AzimaAI Announces Two New International Sales Partners

WOBURN, Mass., August 26, 2020 – Symphony AzimaAI announced today the appointment of two new value-added resellers to its growing line of distribution partners worldwide.

**TECHNOMAX MIDDLE EAST ENGG** - Brings deep understanding of the successful implementation of vibration and process data combined with AI techniques, to the U.A.E. and the Sultanate of Oman. They help companies maximize the impact of AI and IIoT technologies across the industrial manufacturing sector.

**EMI Electricos y Mantenimiento Industrial S.A. de C.V** – Based in Queretaro, Mexico, EMI’s team have decades of experience in reliability and predictive maintenance. As a partner, EMI will support Symphony AzimaAI’s expanded operations in the country, leveraging their strong knowledge and domain expertise.

Both companies will drive the continued success of Symphony AzimaAI’s AI-based platform of solutions for asset health, asset performance management and manufacturing process performance optimization-supporting customers as they navigate through their Digital Transformation.

“What always sets any product company apart is the expertise that can be provided to help customers to succeed”, said Dominic Gallelo, CEO of Symphony AzimaAI. “Technomax and EMI are companies with a long and outstanding track record of providing tremendous value to their customers.”

### About Symphony AzimaAI

For 50+ years, SAAI have been innovators of industrial insight - from machine component health to plant performance optimization. This has been enabled by a talented and rapidly growing team of deep domain experts in process industries, discrete manufacturing, IIoT, and artificial intelligence. SAAI is a company of innovation and firsts including:

- The largest rules base and fault condition library for machine health
- High accuracy data capture devices
- The industry’s first complete cloud enabled PdM program solution
- The industry’s largest data lake of machine health data
- The use of 3<sup>rd</sup> Generation AI to bring even higher fidelity into asset performance management and plant operations optimization.

PR contact: Tylor Fenhaus – [tfenhaus@symphonyazimaai.com](mailto:tfenhaus@symphonyazimaai.com)